

# Marc Westermann

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Senior Product Manager Candidate with **9 years of experience in Product Management and IT** with ambitions to help scale-ups grow and increase their **strategic impact**.

## Experience



### Senior Product Manager (Innovation) – OTA Insight

August 2021 – Present



### Product Manager (Retention) – Temper

August 2021 – September 2022

In addition to expanding on responsibilities highlighted below from Teamleader:

- Leading efforts to build a strong and **scaling engineering and product organization that puts users front and center** of improvements and that allows for agility in implementation.
- Responsible for Product and User interests in self-steering **OKR process while delivering on tight deadlines** and ambitious targets primarily focused on B2C retention.
- **Partnering with Legal and External Affairs** in designing well-performing features while empowering users on the platform.



### Product Manager – Teamleader

October 2018 – July 2021

- **Collaborating with engineering and design teams** on the best implementation methods as well as a reasonable execution schedule to regularly ship new, impactful features.
- Working closely with product marketing, customer success, and users to **deeply understand, document, analyze, and synthesize customers' needs into product priorities**, roadmap plans, and detailed technical specifications.
- Conducting implementation decisions with a **focus on usability, quality, and ease-of-use** to deliver the greatest value to our customers.



### Application Developer – LV GmbH

August 2012 – Jan 2016

- **PHP/Web developer in a scrum-organized team** as part of cooperative education program.

## Education

### Master in Innovation and Entrepreneurship

Vlerick Business School, Belgium  
2017 – 2018

### Bachelor of Arts in Economy Informatics

Westphalian University of Applied Sciences, Germany  
2012 – 2016

## Skills

Agile Methodologies  
OKRs  
Roadmapping  
Leadership  
User research  
Market Research  
Data-informed Decision-making  
Human Centered Design  
Iterative product launches

## Notable Tools

Looker  
Jira  
Figma  
Tableau  
Dovetail  
Amplitude

## Social

[linkedin.com/in/marc-westermann](https://linkedin.com/in/marc-westermann)  
[github.com/marcwestermann](https://github.com/marcwestermann)  
[twitter.com/mwstrmn](https://twitter.com/mwstrmn)

## Hobbies and Interests

DJing and Music Production  
Running  
Technology Sideprojects